

South County DCJR Its With Dealers United **Omnisocial Strategy**











- TOTAL PERFORMANCE IN Q1 2023 -



1,119

Leads From Social Ads



\$26.14

Cost Per Lead



Unit Sales Matched

DRIVING MEASURABLE RESULTS

Our goal is to dominate our market in all aspects of the auto industry. With how competitive our DMA is, that can be challenging at times. One area I don't have to worry about now is our social media presence. The cost per lead and cost per sale is something that most social-ad-based companies could only dream of achieving. We are saving thousands every month over previous providers and seeing 8 to 10 times the results with Dealers United. Now that is dominating in a space!"



Mike Chorba Sales & Finance Manager







YEAR-TO-DATE RESULTS PER PLATFORM





FACEBOOK & INSTAGRAM RESULTS

- 80% of recent vehicle buyers visited a Facebook property.
- 59% of shoppers say Instagram is a key influence in buying products



1,636,668

Impressions



\$7.42 CPM



28,665

Clicks



\$0.52

CPC



909

Leads



\$16.50

Cost Per Lead



Sales Matched Back



\$211.27

Cost Per Sale



PINTEREST RESULTS

- Reach 52% of US adult internet users with a HH income of \$100k+ and 84% of Moms with a HH income of \$100k+.
- 47% of active users on Pinterest are 18+ and are in-market to purchase within the next 6 months.



1,412,154

Impressions



\$4.72 **CPM**



3,301

Clicks



\$2.02 CPC



142 Leads



\$46.92

Cost Per Lead





Sales Matched Back

\$512.46

Cost Per Sale





YEAR-TO-DATE RESULTS PER PLATFORM



TIKTOK RESULTS

- The average user spends 89 minutes per day on platform!
- TikTok engagement rates are far beyond other video based media platforms, with In-Feed Ads having 23% higher detail memory than TV ads, and TopView ads outclassing TV by 40%.



978,271 Impressions



6,081 Clicks



891,479

Video Views



811

Landing Page Views



\$4.72 CPM



\$0.66



22:19 sec

Avg Watch Time

Per Person



\$5.55Cost Per Landing

Page View



SNAPCHAT RESULTS

- Snapchat isn't just for the younger generations! 82% of Snapchat's audience is over 18YO and 51% are over 25YO.
- On any given day, 40% of Snapchat users aren't using Instagram, and 47% aren't on Facebook!



370,905 Impressions

3,160 Swipe Ups



25,333 Video Views



54 Leads



\$8.06

5

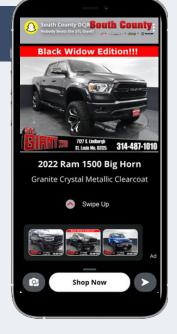
\$0.84Cost Per Swipe Up



\$0./1Cost Per View



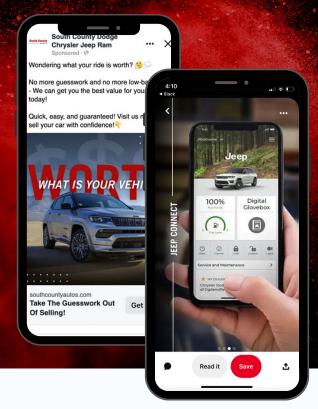
\$55.34Cost Per Lead



SouthCountyDCJR 🧑







BEST-IN-CLASS OMNISOCIAL ADS



Move Shoppers Through The Entire Buyer Journey

Between branding campaigns, inventory ads, and service ads, our full funnel social strategies bring shoppers in—and keep them coming back.



Track Every Dollar Spent To The Unit Sale

Make data-driven business decisions based on more than just reach or leads: use our real-time platform to track your ROI down to the unit sale!



Solutions Guided By A Team Of Certified Experts

Gain direct access to a Customer Experience team that is committed to your success. You'll communicate regularly on strategy recommendations and results.

ABOUT #TEAMDU

Dealers United's social ad solutions are designed to improve and optimize your social media presence with ad strategies that drive greater local awareness, consumer engagement, lead volume, and more.

TRY THE MARKET ANALYZER

Build your omnichannel report to find out how many auto shoppers you can reach in your market including potential results, budget suggestions, and more!



bit.ly/analyzemymarket

